

The Honorable Richard A. Jones

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON AT SEATTLE

T-MOBILE USA, INC., a Delaware  
corporation,

Plaintiff,

v.

HUAWEI DEVICE USA, INC., a Texas  
corporation; and HUAWEI TECHNOLOGIES  
CO., LTD., a China company,

Defendants.

NO. C14-1351 RAJ

**HUAWEI TECHNOLOGIES CO., LTD.'S  
MOTION FOR SUMMARY JUDGMENT**

**NOTING DATE:  
NOVEMBER 14, 2016**

**ORAL ARGUMENT REQUESTED**

DEFENDANT HUAWEI TECHNOLOGIES'  
MOTION FOR SUMMARY JUDGMENT  
NO. C14-1351 RAJ

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1 There is no basis for the exercise of personal jurisdiction over Huawei Technologies Co.,  
 2 Ltd. (“Huawei Technologies”) and it should be dismissed from the case. Huawei Technologies  
 3 is a parent company, twice removed, of Huawei Device USA, Inc. It never should have been  
 4 named as a defendant.

5 In May 2015, to avoid a Rule 12(b)(2) dismissal of Huawei Technologies, T-Mobile  
 6 USA, Inc. (“T-Mobile”) represented to the Court that Huawei Technologies directed—from  
 7 China—activities within Washington state, or engaged in some “conspiracy” with Huawei  
 8 Device USA with respect to such activities in Washington. It was undisputed at the time of the  
 9 Rule 12(b)(2) motion that Huawei Technologies had no other connection to Washington. Now,  
 10 after more than a year of discovery, there is still no evidence to support T-Mobile’s claim that  
 11 Huawei Technologies directed activities within Washington from China or engaged in any kind  
 12 of conspiracy to direct any activity within the state.

13 The only “evidence” of a link between Huawei Technologies and Washington that T-  
 14 Mobile can point to is the post hoc discipline of employees from Huawei Device USA, Inc.  
 15 (“Huawei Device USA”) and Huawei Device Co., Ltd. (“Huawei Device China”). The fact that  
 16 Huawei Technologies issued a discipline notice falls well short of the purposeful direction to  
 17 Washington that T-Mobile concedes is needed for personal jurisdiction here.

18 Putting aside the jurisdictional challenge, Huawei Technologies moves for summary  
 19 judgment on the merits. T-Mobile’s breach of contract claim against Huawei Technologies is  
 20 limited to a non-disclosure agreement (“NDA”). Huawei Technologies, however, is not a party  
 21 to the NDA; and there is no basis for binding Huawei Technologies to it. The breach of contract  
 22 claim against Huawei Technologies should be dismissed as a matter of law.<sup>1</sup>

23 Finally, T-Mobile’s damages claim suffers from a severe evidentiary deficiency: Even if  
 24 there were evidence of trade secret misappropriation, there is no evidence that any Huawei entity  
 25

26 <sup>1</sup> Huawei Technologies incorporates by reference (and therefore joins) each of the arguments that Huawei Device  
 27 USA is making in its Motion for Summary Judgment.

(including Huawei Technologies) utilized the alleged trade secrets to improve any handsets.

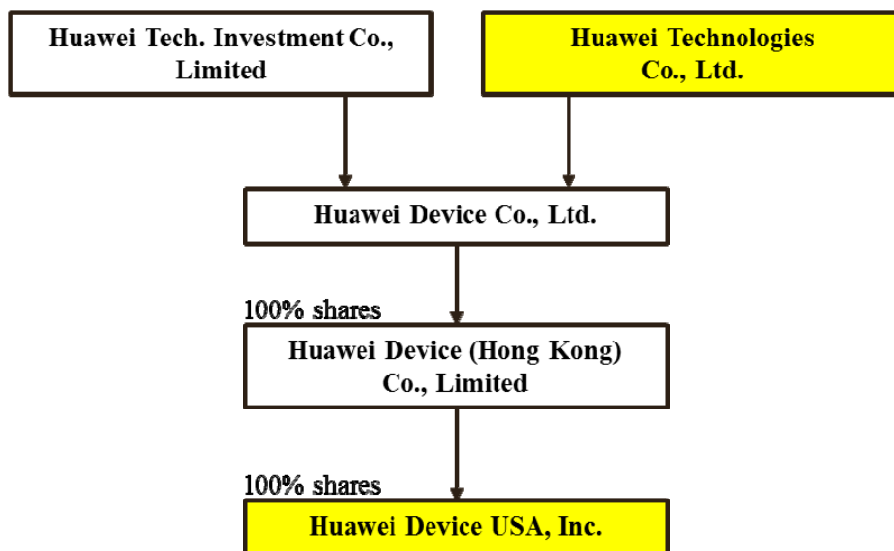
Absent any such nexus, there can be no finding of unjust enrichment or entitlement to royalties.

For these reasons, the case against Huawei Technologies should be dismissed in its entirety as a matter of law.

### BACKGROUND AND UNDISPUTED FACTS

Huawei Technologies is a parent-level corporate entity within the multi-layered Huawei corporate structure. Huawei Technologies has never been licensed to transact business in Washington, has never been registered to do business in Washington, has never made sales in Washington, has never solicited business in Washington, and has never maintained any office, address, post office box, telephone number, bank account, or agent in Washington. Dkt. 55 ¶¶ 4-10.

As explained at the beginning of this case, Huawei Technologies and Huawei Tech. Investment Co., Ltd. together own Huawei Device Co., Ltd. (“Huawei Device China”). Huawei Device China owns Huawei Device (Hong Kong) Co., Ltd. (“Huawei Device Hong Kong”). And Huawei Device Hong Kong owns Huawei Device USA, Inc. (“Huawei Device USA”). Dkt. 28; Dkt. 59 at 1 n.1.



Xu Decl. ¶ 3.

1 Huawei Device China (not a defendant in this case) is the entity that developed and  
 2 manufactured the handsets that Huawei Device USA sold to T-Mobile. *Id.* ¶ 4. Huawei Device  
 3 USA worked directly with Huawei Device China to test the handsets to meet T-Mobile's  
 4 requirements. Rothschild Decl., Ex. A, Dong Depo. Tr. 26:2-28:7. Huawei Device USA worked  
 5 with Huawei Device China and had no working relationship with Huawei Technologies  
 6 regarding T-Mobile. *Id.*; see also *id.* at 29:20-32:25 (Huawei Device USA Rule 30(b)(6)  
 7 witness, Yongjian Dong, listed people he communicated with in China and confirmed that each  
 8 was employed by Huawei Device China); *see also id.* 73:10-75:18.

9 The two principal actors identified in the complaint, Xinfu (Adam) Xiong and Yu (Frank)  
 10 Wang, were employed by Huawei Device USA and Huawei Device China, respectively. *See*,  
 11 *e.g.*, *id.* 87:7-23 (Apr. 19, 2016); Rothschild Decl., Ex. B, Hu Depo. Tr. 31:14-24, 131:8-17  
 12 (Apr. 22, 2016).

13 It is undisputed that Huawei Technologies did not employ any of the individuals  
 14 identified in T-Mobile's Complaint—Yu (Frank) Wang, Xinfu (Adam) Xiong, Helen Lijingru,  
 15 Jennifer Ponder, Sacha Wu, Michael Chang—at any time relevant to the allegations. Dkt. 55  
 16 ¶¶ 11-13. In fact, no employee of Huawei Technologies was even deposed in this litigation.  
 17 Rothschild Decl., Ex. C, Hailin Depo. Tr. 14:1-2, 20:16-18; *id.*, Ex. B, Hu Depo. Tr. 8:2-9:18,  
 18 12:1-12 (Apr. 21, 2016); *id.*, Ex. D, Ling Depo. Tr. 16:15-25; *id.*, Ex. E, de Chateauvieux Depo.  
 19 Tr. 7:3-4. There is simply no evidence that Huawei Technologies directed the underlying actions  
 20 of alleged misappropriation.

21 Huawei Technologies did, however, publish the post-incident discipline notice of Huawei  
 22 Device USA and Huawei Device China employees. None of the disciplined individuals within  
 23 the chain of command for Frank Wang and Adam Xiong resided or worked in Washington. Xu  
 24 Decl. ¶ 5. And, as for Frank Wang and Adam Xiong, it is undisputed that they had returned to  
 25 China before the disciplinary notice was issued. *Id.* ¶ 6.

1 ***The Mutual Nondisclosure Agreement***

2 T-Mobile alleges that only one contract—the Mutual Nondisclosure Agreement  
3 (“NDA”)—has been breached by Huawei Technologies. Significantly, Huawei Technologies is  
4 not a signatory to the NDA.

5 Huawei Device USA signed the NDA with T-Mobile. Rothschild Decl., Ex. F  
6 (TMHUA00158811). The introductory paragraph of the NDA provides:

7 THIS MUTUAL NONDISCLOSURE AGREEMENT (this  
8 “Agreement”) is made and entered into as of this 31 day of July,  
9 2012 (the “Effective Date”) by and between T-MOBILE USA,  
10 Inc., a Delaware corporation formerly known as VoiceStream  
11 Wireless Corporation, on behalf of itself, its affiliates, subsidiaries,  
12 contract manufacturers, partner companies (“Carrier”) and  
HUAWEI DEVICE USA, INC., a Texas corporation, on behalf of  
itself, its parents, affiliates, subsidiaries, contract manufacturers,  
partner companies and alliances (“Supplier”). . . .

13 *Id.* The NDA is signed by representatives of T-Mobile and Huawei Device USA. *Id.* at 3.  
14 Specifically, Grant Castle, VP of Engineering Services & QA signed on behalf of T-Mobile, and  
15 Jiangao Cui, President of Huawei Device USA signed on behalf of Huawei Device USA. *Id.*

16 **ARGUMENT**

17 **I. There Is No Basis to Exercise Personal Jurisdiction over Huawei Technologies**

18 The Court applies a three-part test for assessing whether the exercise of specific  
19 jurisdiction comports with the Due Process Clause:

20 [1] The non-resident defendant must purposefully direct his  
21 activities or consummate some transaction with the forum or [a]  
22 resident thereof; or perform some act by which he purposefully  
23 avails himself of the privilege of conducting activities in the  
forum,<sup>2</sup> thereby invoking the benefits and protections of its laws;

24  
25 <sup>2</sup> To the extent T-Mobile seeks to assert specific jurisdiction under the nondisclosure agreement, T-Mobile would  
26 have to demonstrate that Huawei Technologies purposefully availed itself of the laws of the State of Washington.  
27 *See* Dkt. 77 at 23 (citing *Washington Shoe Co. v. A-Z Sporting Goods, Inc.*, 704 F.3d 668, 672-73 (9th Cir. 2012)).  
However, as Huawei Technologies is not a party to the nondisclosure agreement, there is no evidence of such  
purposeful availment.



[2] the claim must be one which arises out of or relates to the defendant's forum-related activities; and

[3] the exercise of jurisdiction must comport with fair play and substantial justice, i.e. it must be reasonable.

Dkt. 77 at 22 (quoting *Schwarzenegger v. Fred Martin Motor Co.*, 374 F.3d 797, 802 (9th Cir. 2004) (quoting *Lake v. Lake*, 817 F.2d 1416, 1421 (9th Cir. 1987)). The plaintiff bears the burden as to the first two parts of the test. *Mavrix Photo, Inc. v. Brand Techs., Inc.*, 647 F.3d 1218, 1228 (9th Cir. 2011). Only if the plaintiff meets that burden does the burden then shift to the defendant to make a "compelling case" that the exercise of jurisdiction is unreasonable. *Id.* (quoting *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 476 (1985)). Here, T-Mobile cannot meet the burden on either of the first two parts of the test. Nor is it reasonable to exercise personal jurisdiction over Huawei Technologies.

**A. Huawei Technologies Did Not Purposefully Direct Any Activities at the State of Washington**

Where the conduct at issue consists of alleged tortious activity, personal jurisdiction turns on a purposeful direction "effects" test. The defendant must have "[1] committed an intentional act, [2] expressly aimed at the forum state, [3] causing harm that the defendant knows is likely to be suffered in the forum state. *Yahoo! Inc. v. La Ligue Contre Le Racisme*, 433 F.3d 1199, 1206 (9th Cir. 2006) (quoting *Schwarzenegger*, 374 F.3d at 803). Here, T-Mobile bears the burden of demonstrating that Huawei Technologies purposefully directed activity at the State of Washington. T-Mobile's allegations with respect to Huawei Technologies survived dismissal at the pleading stage but cannot survive summary judgment. There is no evidence that Huawei Technologies purposefully directed any activities within Washington or aimed at Washington.

Huawei Technologies was not the entity involved in any of the conduct that forms the basis for T-Mobile's complaint. Huawei Technologies was not involved in communications with Huawei Device USA regarding the development of handsets for T-Mobile or T-Mobile's testing procedures. Rothschild Decl., Ex. A, Dong Depo. Tr. 26:2-21. And Huawei Technologies is not the entity that employed any of the individuals who sought information about T-Mobile's testing

1 robot. *See, e.g.*, Dkt. 55 ¶¶ 11-13 (explaining that Huawei Technologies did not employ any of  
 2 the individuals T-Mobile identified in its allegations); Rothschild Decl., Ex. C, Hailin Depo. Tr.  
 3 14:1-2, 20:16-18 (no individual employed by Huawei Technologies); *id.*, Ex. B, Hu Depo. Tr.  
 4 8:2-9:18, 12:1-12 (same). There is no evidence that a single person from Huawei Technologies  
 5 directed any action to take place in the State of Washington.

6 Instead, all of the evidence demonstrates that it was employees from Huawei Device  
 7 China (not a named party to this case) who sought information about T-Mobile's robot testing.  
 8 This undisputed fact was known to T-Mobile well before it filed the lawsuit. It was confirmed  
 9 repeatedly during depositions, all of which pre-dated the May 4, 2016 deadline to file amended  
 10 pleadings. Yet, despite having full knowledge of the facts, T-Mobile elected not to amend its  
 11 pleadings to name Huawei Device China as a defendant. *See, e.g., Hood v. South Whidbey*  
 12 *School Dist.*, No. 11-2024, 2014 WL 813890 (W.D. Wash. Mar. 3, 2014) (Jones, J.) (denying  
 13 request to amend complaint to add party where request made after deadline); *Conti v. Corporate*  
 14 *Svcs. Group, Inc.*, No. 12-245, 2013 WL 5406205 (W.D. Wash. Sept. 25, 2013) (Jones, J.)  
 15 (same).

16 While Huawei Technologies did not direct any of the actions in Washington prior to and  
 17 including the May 2013 incidents, it was involved in post-incident discipline. This cannot give  
 18 rise to personal jurisdiction for two reasons. First, none of Huawei Technologies' disciplinary  
 19 actions was directed at the State of Washington. No disciplined individual resided in the State of  
 20 Washington at the time of his discipline. Frank Wang and Adam Xiong, the only two people  
 21 disciplined who had been in Washington, were sent back to China after the incidents and prior to  
 22 their termination. *See, e.g.*, Rothschild Decl., Ex. E, de Chateaufvieux Depo. Tr. 62:2-22  
 23 (explaining that Frank Wang and Adam Xiong were in China when they were fired).

24 Second, *disciplining* employees for the conduct at issue in this litigation is not the sort of  
 25 intentional tortious act directed at Washington that could give rise to personal jurisdiction in the  
 26 State. Purposeful direction jurisdiction requires that the *misconduct* "causing harm" be directed  
 27 to the forum state. Huawei Technologies' disciplinary involvement is not the misconduct at

1 issue in this litigation and did not cause any harm to T-Mobile, let alone any harm that was likely  
2 to be suffered by T-Mobile in Washington.

3 **B. T-Mobile's Misappropriation Claim Does Not Arise out of or Relate to Any**  
4 **Huawei Technologies' Washington-Based Action**

5 Even if the Court were to find that Huawei Technologies' involvement in the post hoc  
6 discipline was somehow an act directed at the State of Washington, T-Mobile's claim of  
7 misappropriation does not arise out of the discipline itself. The mere fact of issuing post hoc  
8 discipline in response to events giving rise to the misappropriation claim is insufficient to  
9 establish personal jurisdiction. *See, e.g., Haugaard v. Fiskars Brands, Inc.*, No. 13-1261, 2014  
10 WL 1899008, at \*4 (W.D. Wash. May 12, 2014) (Jones, J.) (finding no personal jurisdiction  
11 where claims do not arise out of the conduct giving rise to the contact with Washington).  
12 Because the disciplinary actions do not form the basis for T-Mobile's claims, personal  
13 jurisdiction over Huawei Technologies cannot be established on this basis.

14 **C. The Exercise of Personal Jurisdiction over Huawei Technologies Would Not**  
15 **Be Reasonable**

16 In any event, the exercise of personal jurisdiction over Huawei Technologies would be  
17 unreasonable. Courts consider seven factors relevant to the reasonableness of the exercise of  
18 personal jurisdiction: "(1) the extent of the defendants' purposeful interjection into the forum  
19 state's affairs; (2) the burden on the defendant of defending in the forum; (3) the extent of  
20 conflict with the sovereignty of the defendants' state; (4) the forum state's interest in  
21 adjudicating the dispute; (5) the most efficient judicial resolution of the controversy; (6) the  
22 importance of the forum to the plaintiff's interest in convenient and effective relief; and (7) the  
23 existence of an alternative forum." *Core-Vent Corp. v. Nobel Indus. AB*, 11 F.3d 1482, 1487-88  
24 (9th Cir. 1993) (citation omitted). "None of the factors is dispositive in itself; instead, we must  
25 balance all seven." *Id.* at 1488 (citation omitted). In balancing these factors, it is clear that it  
26 would be unreasonable to exercise personal jurisdiction over Huawei Technologies.

### 1                                    1.        **Extent of Purposeful Interjection**

2                    There is no credible evidence of purposeful interjection in the record. It is undisputed  
3 that Huawei Technologies is a Chinese company that has never been licensed to transact business  
4 in Washington, has never been registered to do business in Washington, has never made sales in  
5 Washington, has never solicited business in Washington, and has never maintained any office,  
6 address, post office box, telephone number, bank account, or agent in Washington. Dkt. 55 ¶¶ 4-  
7 10. This first factor weighs in favor of Huawei Technologies, as the contacts with Washington  
8 are, at best, so attenuated. *See, e.g., Core-Vent*, 11 F.3d at 1488.

### 9                                    2.        **Burden on Huawei Technologies**

10                   While it is not impossible for Huawei Technologies to defend itself against this litigation  
11 in Washington, it is burdensome to force a non-resident company to defend itself in the United  
12 States when it does not maintain a physical presence in the United States. *See, e.g., id.* at 1488-  
13 89. Specific jurisdiction does not equate to worldwide, global jurisdiction, where an entity can  
14 be dragged into any court in the world regardless of burden. *See Asahi Metal Indus. Co., Ltd. v.*  
15 *Superior Court of Cal., Solano County*, 480 U.S. 102, 114 (1987). This factor too weighs in  
16 favor of Huawei Technologies.

### 17                                    3.        **Sovereignty**

18                   In cases involving a foreign defendant, the Supreme Court has cautioned that “[g]reat  
19 care and reserve should be exercised when extending our notions of personal jurisdiction into the  
20 international field.” *Core-Vent*, 11 F.3d at 1489 (quoting *Asahi*, 480 U.S. at 115). While courts  
21 consider connections with the United States more broadly than the forum for purposes of this  
22 factor, Huawei Technologies’ connections with the United States are no different than its  
23 connections with the forum. They are nonexistent. Huawei Technologies has no offices in the  
24 United States. While it has subsidiaries several corporate layers down that have offices in the  
25 United States, this is an attenuated connection—at best. *See, e.g., Asahi*, 480 U.S. at 115  
26 (explaining that concern for sovereignty interests necessitates an “unwillingness to find the  
27

serious burdens on an alien defendant outweighed by minimal interests on the part of the plaintiff or the forum State”). This factor, thus, weighs in favor of Huawei Technologies.

#### 4. Forum State’s Interest

While Washington may have an interest in adjudicating a dispute brought by a resident company seeking to apply Washington law, Washington’s interest is presumably lessened by the fact that only one of the two claims against Huawei Technologies seeks to apply Washington law; the other claim applies New York law. More importantly, Washington’s interests are protected through the involvement of Huawei Device USA—an entity that is properly subject to jurisdiction here.

#### 5. Efficiency

No action by Huawei Technologies is alleged to have occurred in Washington. It is all alleged to have occurred in China, where Huawei Technologies is based. All Huawei Technologies’ witnesses and evidence—to the extent there are any such witnesses<sup>3</sup> or evidence—is located in China. *See Core-Vent*, 11 F.3d at 1489 (explaining that the primary consideration for this factor is “where the witnesses and evidence are likely to be located”). Washington is not the most efficient forum for resolution of the issues against Huawei Technologies.

#### 6. Importance of Forum to Plaintiff’s Interest

Dismissing Huawei Technologies from this lawsuit does not terminate the lawsuit against Huawei Device USA. However, this does not militate in favor of keeping Huawei Technologies in the case in Washington, as Huawei Device USA is a U.S.-based company with a Washington office that does not contest personal jurisdiction. T-Mobile is not foreclosed from pursuing its case against Huawei Device USA here in Washington. *See Core-Vent*, 11 F.3d at 1490 (explaining that, because full relief is available from the remaining defendants, dismissing the other defendants does not compromise the relief available to plaintiff).

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<sup>3</sup> No employees of Huawei Technologies employee were deposed in this case. All of the Huawei Device Co., Ltd. witnesses who were deposed in this case reside in China.

## 7. Alternate Forum

Not only should Huawei Technologies not be a party to this lawsuit, but this is also not the proper venue to bring this lawsuit against it. As for this factor, T-Mobile has neither demonstrated the unavailability of an alternate forum nor the ineffectiveness of relief in such alternate forum. *See Core-Vent*, 11 F.3d at 1490. Nor can T-Mobile meet that burden.

The overwhelming weight of all seven factors results in an unassailable conclusion that it would be unreasonable to exercise personal jurisdiction over Huawei Technologies.

In summary, T-Mobile cannot establish purposeful direction by Huawei Technologies at the State of Washington. Moreover, exercising personal jurisdiction over Huawei Technologies would not comport with fair play and substantial justice. Huawei Technologies should, accordingly, be dismissed from the case.

## II. Huawei Technologies Is Entitled to Judgment as a Matter of Law on the Contract Claim

Setting aside the lack of personal jurisdiction, Huawei Technologies is entitled to judgment as a matter of law on the single breach of contract claim—breach of the NDA.<sup>4</sup> It is undisputed that Huawei Technologies is not a signatory to the NDA. T-Mobile claims that Huawei Technologies is bound to the NDA because the prefatory language of the agreement states that the NDA “is made and entered into . . . by and between T-MOBILE USA, INC. . . . and HUAWEI DEVICE USA, INC., a Texas corporation, on behalf of itself, its parents, affiliates, subsidiaries, contract manufacturers, partner companies and alliances (‘Supplier’).” Rothschild Decl., Ex. F at 1. The NDA, however, is governed by New York law, *id.* ¶ 13, which provides that a corporate relationship is insufficient, on its own, to bind a nonsignatory to an agreement. *Horsehead Indus. v. Metallgesellschaft AG*, 239 A.D.2d 171, 171 (N.Y. Sup. Ct., App. Div., 1st Dep’t 1997). Here, there is no evidence to support binding Huawei Technologies to the NDA, which was signed by an indirect subsidiary several corporate levels removed.

<sup>4</sup> *See* Dkt. 54 at 11; Dkt. 56 at 9-11 (T-Mobile does not dispute that the only breach of contract claim against Huawei Technologies relates to the NDA).

1 A nonsignatory parent company cannot be bound to an agreement simply because it was  
 2 signed by its direct, wholly owned subsidiary—let alone an agreement signed by one of its  
 3 indirect subsidiaries that is multiple levels removed. A nonsignatory parent company can be  
 4 bound to the agreement of its subsidiary only “if the parent’s conduct manifests an intent to be  
 5 bound by the contract, which intent is inferable from [1] the parent’s participation in the  
 6 negotiation of the contract, or [2] if the subsidiary is a dummy for the parent, or [3] if the  
 7 subsidiary is controlled by the parent for the parent’s own purposes.” *Horsehead Indus.*, 239  
 8 A.D.2d at 171 (citations omitted); *see also Maltz v. Union Carbide Chemicals & Plastics Co.*,  
 9 992 F. Supp. 286, 300 (S.D.N.Y. 1998) (“Generally, parent and subsidiary corporations are  
 10 treated as separate legal entities, and a contract by one does not legally bind the other.”) (citing  
 11 *Carte Blanche (Singapore), Pte, Ltd. v. Diners Club Int’l*, 2 F.3d 24, 26 (2d Cir. 1993); *Gmerek*  
 12 *v. Scrivner, Inc.*, 221 A.D.2d 991, 992 (N.Y. Sup. Ct., App. Div., 4th Dep’t 1995)). Moreover,  
 13 no matter how many times T-Mobile attempts to conflate the various Huawei entities, such  
 14 efforts are summarily rejected under the law of New York: “Courts in New York are reluctant to  
 15 disregard the distinction between corporate entities.” *Maltz*, 922 F. Supp. at 300-01 (citing *Carte*  
 16 *Blanche*, 2 F.3d at 26).

17 Huawei Technologies is not a signatory to the NDA; T-Mobile must therefore prove one  
 18 of the three circumstances identified in *Horsehead Industries*. T-Mobile cannot carry that  
 19 burden. Huawei Technologies is an indirect corporate great-grandparent of Huawei Device  
 20 USA. There is no evidence that Huawei Technologies participated in the negotiation of the  
 21 contract or even knew about the contract prior to or as of the time it was executed. There is no  
 22 evidence that Huawei Device USA is merely a shell for Huawei Technologies. And there is no  
 23 evidence that Huawei Technologies controlled Huawei Device USA for its own purposes.  
 24 Absent evidence supporting any theory for binding a nonsignatory, New York law requires  
 25 granting summary judgment on the breach of contract claim. *See, e.g., Malmsteen v. Universal*  
 26 *Music Grp., Inc.*, 940 F. Supp. 2d 123, 136 (S.D.N.Y. 2013) (granting summary judgment upon  
 27



finding that plaintiff had “adduced no evidence” of the nonsignatory’s intent to be bound to the contract). The Court should, accordingly, dismiss Count II against Huawei Technologies.

### **III. Even Assuming Jurisdiction and Liability Are Established, T-Mobile Is Not Entitled to Unjust Enrichment or Reasonable Royalties**

#### **1. T-Mobile Cannot Establish a Factual Basis to Support Its Claim for Unjust Enrichment**

To prove unjust enrichment under Washington law, T-Mobile must show that “(1) the defendant receive[d] a benefit, (2) the received benefit is at the plaintiff’s expense, and (3) the circumstances make it unjust for the defendant to retain the benefit without payment.” *Young v. Young*, 164 Wn.2d 477, 484-85 (Wash. 2008); *see Bailie Commc’ns, Ltd. v. Trend Bus. Sys., Inc.*, 61 Wn. App. 151, 160 (Wash. 1991) (“Unjust enrichment occurs when one retains money or benefits which in justice and equity belong to another.”) (citation omitted).<sup>5</sup> There is no evidence of improvement having been made to a single Huawei device resulting from testing conducted on any robotic tester that allegedly incorporates a claimed T-Mobile trade secret. In short, there is no evidence of any of the requisite elements to recover for unjust enrichment.

The underlying assumption of T-Mobile’s damages theory supporting unjust enrichment is that “all devices sold after the alleged conduct benefited from the technology-in-suit.” Rothschild Decl. ¶ 8. Even if we assume, for the sake of argument, that a Huawei robotic tester did in fact incorporate a T-Mobile trade secret—which it did not—T-Mobile cannot point to any evidence of device modification. Unable to demonstrate this critical causal link between the testing technology and device improvement, T-Mobile has no factual basis for its bare assertion that some defendant received a benefit from the technology. Lacking evidence of any benefit to a defendant, T-Mobile of course cannot show that any benefit was received at T-Mobile’s expense or that it would be unjust for a defendant to retain a nonexistent benefit without payment

<sup>5</sup> In the misappropriation context, the Court of Appeals has held that, once the plaintiff proves sales *attributable to the use of a trade secret*, the burden shifts to the defendant to establish “any portion of the sales not attributable to the trade secret and any expenses to be deducted in determining net profits.” *Petters v. Williamson & Assocs., Inc.*, 151 Wn. App. 154, 165, 210 P.3d 1048 (Wash. 2009) (quoting Restatement (Third) of Unfair Competition § 45, comment f). T-Mobile cannot prove any sales attributable to the use of a trade secret, and, thus, the burden never shifts away from T-Mobile.



1 to T-Mobile. Without any evidence of Huawei modifying a device to correct an issue identified  
 2 on a Huawei robotic tester (let alone a robotic tester that incorporated a T-Mobile trade secret),  
 3 no Huawei-affiliated entity can be found to have been unjustly enriched from the use of the  
 4 technology. Consequently, T-Mobile's claim for unjust enrichment must be denied.

## 5                   **2.       Similarly, T-Mobile Cannot Establish Any Basis for Its Reasonable** 6                   **Royalties Claim**

7           The Washington Uniform Trade Secret Act allows for reasonable royalties in a specific  
 8 situation not present here: "If the court determines that it would be unreasonable to prohibit  
 9 future use, an injunction may condition future use upon payment of a reasonable royalty for no  
 10 longer than the period of time the use could have been prohibited." RCW 19.108.020(2).

11          First, the Huawei robotic tester that is the subject of this litigation is no longer in use and  
 12 has not been since 2013. *See* Rothschild Decl., Ex. B, Hu Depo. Tr. 127:2-128:10 (Apr. 22,  
 13 2016). Consequently, even if there were misappropriation, there is no issue in prohibiting future  
 14 use of a technology whose use was discontinued years earlier.

15          Second, T-Mobile's reasonable royalty is based on the same faulty assumption as T-  
 16 Mobile's unjust enrichment theory, which is "that Huawei would use the technology-in-suit to  
 17 benefit all of Huawei's handsets and tablets." Rothschild Decl. ¶ 9. Lacking any evidence  
 18 supporting any incorporation of any benefits into any Huawei handset of any allegedly  
 19 misappropriated robotic technology, T-Mobile's claim for reasonable royalties is patently  
 20 meritless and must be denied.

## 21                   **CONCLUSION**

22          For the foregoing reasons, there is no genuine issue of a material fact and Huawei  
 23 Technologies is entitled to judgment as a matter of law. The case against Huawei Technologies  
 24 should be summarily dismissed in its entirety.

1 DATED this 20th day of October, 2016.

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**CERTIFICATE OF SERVICE**

I hereby certify that on October 20, 2016, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to the following:

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